

# **CIM Commercial Trust Corporation Reports 2020 Third Quarter Results**

November 9, 2020

DALLAS--(BUSINESS WIRE)--Nov. 9, 2020-- CIM Commercial Trust Corporation (NASDAQ: CMCT) (TASE: CMCT-L) ("we," "our," "CMCT," "CIM Commercial," or the "Company"), a real estate investment trust ("REIT") that primarily acquires, owns, and operates Class A and creative office assets in vibrant and improving metropolitan communities throughout the United States (including improving and developing such assets), today reported operating results for the three and nine months ended September 30, 2020.

### Third Quarter 2020 Highlights

- Annualized rent per occupied square foot<sup>(1)</sup> on a same-store<sup>(2)</sup> basis increased 5.1% to \$50.39 as of September 30, 2020 compared to \$47.96 as of September 30, 2019.
- Our same-store<sup>(2)</sup> office portfolio was 80.2% leased as of September 30, 2020 compared to 87.8% as of September 30, 2019. The decrease is primarily due to the completion of the development of a former surface parking lot at 3601 S Congress Avenue into approximately 44,000 square feet of additional office space during the second quarter of 2020 as well as a decrease in occupancy at our office property in Beverly Hills, California.
- During the third quarter of 2020, we executed 9,759 square feet of leases with terms longer than 12 months, of which 8,159 square feet were recurring leases executed at our same-store<sup>(2)</sup> office portfolio, representing same-store<sup>(2)</sup> cash rent growth per square foot of 0.7% as compared to the prior lease.
- Net loss attributable to common stockholders was \$9,678,000, or \$(0.65) per diluted share, for the third quarter of 2020 compared to net loss attributable to common stockholders of \$1,622,000, or \$(0.11) per diluted share, for the third quarter of 2019.
- Same-store<sup>(2)</sup> office segment net operating income<sup>(3)</sup> ("NOI") decreased 13.3%, while same-store<sup>(2)</sup> office cash NOI<sup>(4)</sup>, excluding lease termination income, decreased 2.7%, for the third quarter of 2020 as compared to the corresponding period in 2019.
- Funds from operations ("FFO") attributable to common stockholders <sup>(5)</sup> was \$(4,405,000), or \$(0.30) per diluted share, for the third quarter of 2020 compared to \$3,256,000, or \$0.22 per diluted share, for the third quarter of 2019.
- Core FFO attributable to common stockholders<sup>(6)</sup> was \$(4,036,000), or \$(0.27) per diluted share, for the third quarter of 2020 compared to \$3,596,000, or \$0.25 per diluted share, for the third quarter of 2019.

## **Management Commentary**

"We are pleased to announce that we have collected 97% of third quarter rents (excluding parking)," said David Thompson, Chief Executive Officer of CIM Commercial. "We have high quality assets in dynamic markets, and we believe we have a significant opportunity to increase same-store net operating income over the next several years. We are focused on executing on this growth opportunity in order to create value for our shareholders. In the interim, we have taken steps to improve our financial flexibility and reduce costs at both the property and corporate levels, including through the elimination of the base service fee that we announced earlier this year."

The steps we took to adapt to the difficult business environment in which we operate and to strengthen our business to position our business to thrive post COVID-19 include (i) reducing our corporate overhead expenses by realigning certain support functions and reducing employee compensation at CIM Group, including not appointing a replacement for our President who retired during the third quarter, (ii) focusing on appropriate cost-reduction measures at our properties, (iii) temporarily suspending the vast majority of activities related to the repositioning of our office building at 4750 Wilshire Boulevard in Los Angeles, California and renovations at the Sheraton Grand Hotel in Sacramento, California, (iv) increasing liquidity by entering into a new unsecured revolving credit facility in May, accessing the Federal Reserve Paycheck Protection Program Liquidity Facility in June and entering into an amendment to our existing revolving credit facility in September, and (v) amending our Master Services Agreement to eliminate the base service fee.

### **Financial Highlights**

As of September 30, 2020, our real estate portfolio consisted of 11 assets, all of which are fee-simple properties. The portfolio included eight office properties and one development site, which is being used as a parking lot, totaling approximately 1.3 million rentable square feet, and one 503-room hotel with an ancillary parking garage. We also own and operate a lending business.

## Third Quarter 2020

Net loss attributable to common stockholders was \$9,678,000, or \$(0.65) per diluted share of common stock, for the three months ended September 30, 2020, compared to net loss attributable to common stockholders of \$1,622,000, or \$(0.11) per diluted share of common stock, for the three months ended September 30, 2019. The decrease is primarily attributable to a decrease of \$6,285,000 in segment NOI<sup>(3)</sup> (primarily as a result of the adverse impact of COVID-19), as well as a decrease of \$1,346,000 in interest and other income not allocated to our operating segments. The decrease in interest and other income not allocated to our operating segments primarily relates to interest earned during the three months ended September 30, 2019 on the proceeds from the sale of eight office properties, one development site, and one parking garage during the nine months ended September 30, 2019.

FFO attributable to common stockholders<sup>(5)</sup> was \$(4,405,000), or \$(0.30) per diluted share of common stock, for the three months ended September 30, 2020, compared to \$3,256,000, or \$0.22 per diluted share of common stock, for the three months ended September 30, 2019. The decrease in FFO attributable to common stockholders<sup>(5)</sup> is primarily attributable to a decrease of \$6,285,000 in segment NOI<sup>(3)</sup> (primarily as a result of the adverse impact of COVID-19), as well as a decrease of \$1,346,000 in interest and other income not allocated to our operating segments, partially offset by a decrease of \$203,000 in redeemable preferred stock dividends declared or accumulated.

Core FFO attributable to common stockholders<sup>(6)</sup> was \$(4,036,000), or \$(0.27) per diluted share of common stock, for the three months ended September 30, 2020, compared to \$3,596,000, or \$0.25 per diluted share of common stock, for the three months ended September 30, 2019. The decrease in core FFO attributable to common stockholders<sup>(6)</sup> is primarily attributable to a decrease of \$6,285,000 in segment NOI<sup>(3)</sup> (primarily as a result of the adverse impact of COVID-19), as well as a decrease of \$1,346,000 in interest and other income not allocated to our operating segments.

### Year to Date 2020

Net loss attributable to common stockholders was \$24,606,000, or \$(1.67) per diluted share of common stock, for the nine months ended September 30, 2020, compared to net income attributable to common stockholders of \$334,269,000, or \$21.24 per diluted share of common stock, for the nine months ended September 30, 2019.

FFO attributable to common stockholders was \$(8,878,000), or \$(0.60) per diluted share of common stock, for the nine months ended September 30, 2020, compared to \$(7,840,000), or \$(0.54) per diluted share of common stock, for the nine months ended September 30, 2019.

Core FFO attributable to common stockholders was \$(8,230,000), or \$(0.56) per diluted share of common stock, for the nine months ended September 30, 2020, compared to \$21,264,000, or \$1.39 per diluted share of common stock, for the nine months ended September 30, 2019.

#### **Segment Information**

Our reportable segments during the three months ended September 30, 2020 and 2019 consisted of two types of commercial real estate properties, namely, office and hotel, as well as a segment for our lending business. Net loss attributable to common stockholders was \$9,678,000, or \$(0.65) per diluted share of common stock, for the three months ended September 30, 2020, compared to net loss attributable to common stockholders of \$1,622,000, or \$(0.11) per diluted share of common stock, for the three months ended September 30, 2019, which represents a decrease of \$8,056,000, or \$0.54 per diluted share of common stock. Total segment NOI<sup>(3)</sup> was \$6,642,000 for the three months ended September 30, 2020, compared to \$12,927,000 for the three months ended September 30, 2019.

#### Office

#### Same-Store

Same-store<sup>(2)</sup> office segment NOI<sup>(3)</sup> decreased 13.3%, while same-store<sup>(2)</sup> office cash NOI<sup>(4)</sup>, excluding lease termination income, decreased 2.7% for the three months ended September 30, 2020 compared to the three months ended September 30, 2019. The decrease in same-store<sup>(2)</sup> office segment NOI<sup>(3)</sup> is primarily due to lower revenues at an office property in Beverly Hills, California due to a decrease in occupancy as compared to the third quarter of 2019.

The annualized rent per occupied square foot<sup>(1)</sup> on a same-store<sup>(2)</sup> basis was \$50.39 at September 30, 2020 compared to \$47.96 at September 30, 2019. During the three months ended September 30, 2020, the Company executed 8,159 square feet of recurring leases at our same-store<sup>(2)</sup> office portfolio, representing same-store<sup>(2)</sup> cash rent growth per square foot of 0.7% as compared to the prior lease. At September 30, 2020, the Company's same-store<sup>(2)</sup> office portfolio was 79.5% occupied, a decrease of 770 basis points year-over-year on a same-store<sup>(2)</sup> basis, and 80.2% leased, a decrease of 760 basis points year-over-year on a same-store<sup>(2)</sup> basis. The lower occupancy is partly due to the completion of the development of a former surface parking lot at 3601 S Congress Avenue into approximately 44,000 square feet of additional office space. We are actively marketing this new building to prospective tenants.

#### Total

Office segment NOI<sup>(3)</sup> decreased to \$7,442,000 for the three months ended September 30, 2020, from \$9,639,000 for the three months ended September 30, 2019. The decrease is primarily due to the sale of two office properties in Washington, D.C., which was consummated in July 2019, and lower revenues at an office property in Beverly Hills, California due to a decrease in occupancy as compared to the third quarter of 2019.

#### <u>Hote</u>

Hotel segment NOI<sup>(3)</sup> decreased to \$(1,069,000) for the three months ended September 30, 2020, from \$2,399,000 for the three months ended September 30, 2019, due to a decrease in occupancy, average daily rate, and food, beverage, and other sundry hotel services as a result of the outbreak of COVID-19.

#### Lending

Our lending segment primarily consists of our SBA 7(a) lending platform, which is a national lender that primarily originates loans to small businesses in the hospitality industry. Lending segment NOI<sup>(3)</sup> was \$269,000 for the three months ended September 30, 2020, compared to \$889,000 for the three months ended September 30, 2019. The decrease is primarily due to a decrease in interest income resulting from a decrease in the prime rate, and an increase in costs incurred and expense reimbursements as a result of the allocation of \$230,000 to the lending segment for a portion of the payment made to our former President who retired effective September 16, 2020, partially offset by a decrease in interest expense as a result of a reduction in the outstanding balances of our SBA 7(a) loan-backed notes and secured borrowings.

### **Debt and Equity**

During the three months ended September 30, 2020, we issued 487,582 shares of Series A preferred stock and 11,837 shares of Series D preferred

stock for aggregate net proceeds of \$11,464,000. Net proceeds represent gross proceeds offset by costs specifically identifiable to the offering of Series A preferred stock and Series D preferred stock, such as commissions, dealer manager fees, and other offering fees and expenses.

#### **Dividends**

On September 2, 2020, we declared a quarterly cash dividend of \$0.075 per share of our common stock, which was paid on September 29, 2020 to stockholders of record at the close of business on September 14, 2020.

On September 2, 2020, we declared a quarterly cash dividend of \$0.34375 per share of our Series A preferred stock, or portion thereof for issuances during the period from October 1, 2020 to December 31, 2020. The dividend is payable as follows: \$0.114583 per share on November 16, 2020 to stockholders of record at the close of business on November 5, 2020, \$0.114583 per share on December 15, 2020 to stockholders of record at the close of business on December 5, 2020, and \$0.114583 per share on January 15, 2021 to stockholders of record at the close of business on January 5, 2021.

On September 2, 2020, we declared a quarterly cash dividend of \$0.353125 per share of our Series D Preferred Stock, or portion thereof for issuances during the period from October 1, 2020 to December 31, 2020. The dividend is payable as follows: \$0.117708 per share on November 16, 2020 to stockholders of record at the close of business on November 5, 2020, \$0.117708 per share on December 15, 2020 to stockholders of record at the close of business on December 5, 2020, and \$0.117708 per share on January 15, 2021 to stockholders of record at the close of business on January 5, 2021.

#### Incentive Fee

No incentive fee is payable under our Master Services Agreement with respect to the third quarter of 2020 because CIM Commercial's core funds from operations did not exceed the applicable \$0.21 per share threshold for such quarter. Based on the expected performance of CIM Commercial for the remainder of 2020, we will pay no incentive fee in 2020; it is also very likely that we will not pay any Incentive Fee in 2021.

#### **About CIM Commercial**

CIM Commercial is a real estate investment trust that primarily acquires, owns, and operates Class A and creative office assets in vibrant and improving metropolitan communities throughout the United States (including improving and developing such assets). Its properties are primarily located in Los Angeles and the San Francisco Bay Area. CIM Commercial is operated by affiliates of CIM Group, L.P., a vertically-integrated owner and operator of real assets with multi-disciplinary expertise and in-house research, acquisition, credit analysis, development, finance, leasing, and onsite property management capabilities (<a href="https://www.cimcommercial.com">www.cimcommercial.com</a>).

### **Definitions**

- (1) <u>Annualized rent per occupied square foot</u>: represents gross monthly base rent under leases commenced as of the specified periods, multiplied by twelve. This amount reflects total cash rent before abatements. Where applicable, annualized rent has been grossed up by adding annualized expense reimbursements to base rent. Annualized rent for certain office properties includes rent attributable to retail.
- (2) Same-store properties: are properties that we have owned and operated in a consistent manner and reported in our consolidated results during the entire span of the periods being reported. We excluded from our same-store property set this quarter any properties (i) acquired on or after July 1, 2019; (ii) sold or otherwise removed from our consolidated financial statements on or before September 30, 2020; or (iii) that underwent a major repositioning project we believed significantly affected its results at any point during the period commencing on July 1, 2019 and ending on September 30, 2020. When determining our same-store properties as of September 30, 2020, no properties were excluded pursuant to (i) and (iii) above and four properties were excluded from the 2019 period pursuant to (ii) above.
- (3) Segment net operating income ("segment NOI").: for our real estate segments represents rental and other property income and expense reimbursements less property related expenses and excludes non-property income and expenses, interest expense, depreciation and amortization, corporate related general and administrative expenses, gain (loss) on sale of real estate, gain (loss) on early extinguishment of debt, impairment of real estate, transaction costs, and benefit (provision) for income taxes. For our lending segment, segment NOI represents interest income net of interest expense and general overhead expenses. Please see our reconciliations of office, hotel, lending, and total cash NOI to Segment NOI and net income (loss) attributable to common stockholders starting on page 12.
- (4) <u>Cash net operating income ("cash NOI")</u>: for our real estate segments, represents segment NOI adjusted to exclude the effect of the straight lining of rents, acquired above/below market lease amortization and other adjustments required by generally accepted accounting principles ("GAAP"). For our lending segment, there is no distinction between cash NOI and segment NOI. Please see our reconciliations of office, hotel, lending, and total cash NOI to segment NOI and net income (loss) attributable to common stockholders starting on page 12.
- (5) Funds from operations attributable to common stockholders ("FFO attributable to common stockholders"). represents net income (loss) attributable to common stockholders, computed in accordance with GAAP, which reflects the deduction of redeemable preferred stock dividends declared or accumulated, redeemable preferred stock deemed dividends, and redeemable preferred stock redemptions, excluding gain (or loss) from sales of real estate, impairment of real estate, and real estate depreciation and amortization. We calculate FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts (the "NAREIT"). Please see our reconciliations of net income (loss) attributable to common stockholders to FFO attributable to common stockholders on page 10, and the discussion of the benefits and limitations of FFO as a supplemental measure of operating performance.
- (6) Core funds from operations attributable to common stockholders ("core FFO attributable to common stockholders"). represents FFO attributable to common stockholders (computed as described above), excluding gain (loss) on early extinguishment of debt, redeemable preferred stock deemed dividends, redeemable preferred stock redemptions, gain (loss) on termination of interest rate swaps, and transaction costs. Please see our reconciliations of net income (loss) attributable to common stockholders to core FFO attributable to common stockholders on page 11, and the discussion of the benefits and limitations of core FFO as a supplemental measure of operating performance.

#### FORWARD-LOOKING STATEMENTS

This press release contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), which are intended to be covered by the safe harbors created thereby. Such forwardlooking statements can be identified by the use of forward-looking terminology such as "may," "will," "project," "farget," "expect," "fintend," "might," "believe," "anticipate," "estimate," "could," "would," "continue," "pursue," "potential," "forecast," "seek," "plan," or "should" or the negative thereof or other variations or similar words or phrases. Such forward-looking statements include, among others, statements about CMCT's plans and objectives relating to future growth and availability of funds, and the trading liquidity of CMCT's common stock. Such forward-looking statements are based on particular assumptions that management of CMCT has made in light of its experience, as well as its perception of expected future developments and other factors that it believes are appropriate under the circumstances. Forward-looking statements are necessarily estimates reflecting the judgment of CMCT's management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include those associated with (i) the scope, severity and duration of the current pandemic of COVID-19, and actions taken to contain the pandemic or mitigate its impact, (ii) the adverse effect of COVID-19 on the financial condition, results of operations, cash flows and performance of CMCT and its tenants and business partners, the real estate market and the global economy and financial markets, among others, (iii) the timing, form, and operational effects of CMCT's development activities, (iv) the ability of CMCT to raise in place rents to existing market rents and to maintain or increase occupancy levels, (v) fluctuations in market rents, including as a result of COVID-19, and (vi) general economic, market and other conditions. Additional important factors that could cause CMCT's actual results to differ materially from CMCT's expectations are discussed under the section "Risk Factors" in CMCT's Annual Report on Form 10-K for the year ended December 31, 2019 and the Quarterly Report on Form 10-Q for the quarter ended September 30, 2020. The forward-looking statements included herein are based on current expectations and there can be no assurance that these expectations will be attained. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond CMCT's control. Although we believe that the assumptions underlying the forwardlooking statements are reasonable, any of the assumptions could be inaccurate and, therefore, there can be no assurance that the forward-looking statements included herein will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by CMCT or any other person that CMCT's objectives and plans will be achieved. Readers are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements speak only as of the date they are made. CMCT does not undertake to update them to reflect changes that occur after the date they are made.

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Consolidated Balance Sheets (Unaudited and in thousands, except share and per share amounts)

|                                                                                                                                                                                                                                                                                                                                                                           | Septe | mber 30, 2020 | December 31, 2019 |         |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|---------------|-------------------|---------|--|--|
| ASSETS                                                                                                                                                                                                                                                                                                                                                                    |       | _             |                   |         |  |  |
| Investments in real estate, net                                                                                                                                                                                                                                                                                                                                           | \$    | 504,341       | \$                | 508,707 |  |  |
| Cash and cash equivalents                                                                                                                                                                                                                                                                                                                                                 |       | 32,111        |                   | 23,801  |  |  |
| Restricted cash                                                                                                                                                                                                                                                                                                                                                           |       | 9,877         |                   | 12,146  |  |  |
| Loans receivable, net                                                                                                                                                                                                                                                                                                                                                     |       | 89,314        |                   | 68,079  |  |  |
| Accounts receivable, net                                                                                                                                                                                                                                                                                                                                                  |       | 1,634         |                   | 3,520   |  |  |
| Deferred rent receivable and charges, net                                                                                                                                                                                                                                                                                                                                 |       | 35,330        |                   | 34,857  |  |  |
| Other intangible assets, net                                                                                                                                                                                                                                                                                                                                              |       | 6,205         |                   | 7,260   |  |  |
| Other assets                                                                                                                                                                                                                                                                                                                                                              |       | 9,301         |                   | 9,222   |  |  |
| TOTAL ASSETS                                                                                                                                                                                                                                                                                                                                                              | \$    | 688,113       | \$                | 667,592 |  |  |
| LIABILITIES, REDEEMABLE PREFERRED STOCK, AND EQUITY                                                                                                                                                                                                                                                                                                                       |       | <u> </u>      |                   |         |  |  |
| LIABILITIES:                                                                                                                                                                                                                                                                                                                                                              |       |               |                   |         |  |  |
| Debt, net                                                                                                                                                                                                                                                                                                                                                                 | \$    | 326,546       | \$                | 307,421 |  |  |
| Accounts payable and accrued expenses                                                                                                                                                                                                                                                                                                                                     |       | 14,220        |                   | 24,309  |  |  |
| Intangible liabilities, net                                                                                                                                                                                                                                                                                                                                               |       | 730           |                   | 1,282   |  |  |
| Due to related parties                                                                                                                                                                                                                                                                                                                                                    |       | 8,119         |                   | 9,431   |  |  |
| Other liabilities                                                                                                                                                                                                                                                                                                                                                         |       | 9,137         |                   | 10,113  |  |  |
| Total liabilities                                                                                                                                                                                                                                                                                                                                                         |       | 358,752       |                   | 352,556 |  |  |
| COMMITMENTS AND CONTINGENCIES                                                                                                                                                                                                                                                                                                                                             |       |               |                   |         |  |  |
| REDEEMABLE PREFERRED STOCK: Series A cumulative redeemable preferred stock, \$0.001 par value; 36,000,000 shares authorized; 1,898,187 and 1,875,387 shares issued and outstanding, respectively, as of September 30, 2020 and 1,630,821 and 1,630,421 shares issued and outstanding, respectively, as of December 31, 2019; liquidation preference of \$25.00 per share, |       |               |                   |         |  |  |
| subject to adjustment                                                                                                                                                                                                                                                                                                                                                     |       | 42,642        |                   | 36,841  |  |  |
| EQUITY:                                                                                                                                                                                                                                                                                                                                                                   |       |               |                   |         |  |  |
| Series A cumulative redeemable preferred stock, \$0.001 par value; 36,000,000 shares authorized; 4,104,867 and 4,040,429 shares issued and outstanding, respectively, as of September 30, 2020 and 2,853,555 and 2,837,094 shares issued and outstanding, respectively,                                                                                                   |       |               |                   |         |  |  |
| as of December 31, 2019; liquidation preference of \$25.00 per share, subject to adjustment Series D cumulative redeemable preferred stock, \$0.001 par value; 32,000,000 shares authorized; 18,737 shares issued and outstanding as of September 30, 2020 and no shares issued and outstanding as of December 31, 2019; liquidation preference of \$25.00 per share,     |       | 100,386       |                   | 70,633  |  |  |
| subject to adjustment                                                                                                                                                                                                                                                                                                                                                     |       | 463           |                   | _       |  |  |

| Series L cumulative redeemable preferred stock, \$0.001 par value; 9,000,000 shares authorized; 8,080,740 and 5,387,160 shares issued and outstanding, respectively, as of September 30, 2020 and December 31, 2019; liquidation preference of \$28.37 per share, subject to adjustment | 152,834       | 152,834       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| Common stock, \$0.001 par value; 900,000,000 shares authorized; 14,827,410 shares issued and outstanding as of September 30, 2020 and 14,602,149 shares issued and outstanding as of                                                                                                    |               |               |
| December 31, 2019.                                                                                                                                                                                                                                                                      | 15            | 15            |
| Additional paid-in capital                                                                                                                                                                                                                                                              | 794,807       | 794,825       |
| Distributions in excess of earnings                                                                                                                                                                                                                                                     | (762,245)     | (740,617)     |
| Total stockholders' equity                                                                                                                                                                                                                                                              | 286,260       | 277,690       |
| Noncontrolling interests                                                                                                                                                                                                                                                                | <br>459       | <br>505       |
| Total equity                                                                                                                                                                                                                                                                            | 286,719       | <br>278,195   |
| TOTAL LIABILITIES, REDEEMABLE PREFERRED STOCK, AND EQUITY                                                                                                                                                                                                                               | \$<br>688,113 | \$<br>667,592 |

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Consolidated Statements of Operations (Unaudited and in thousands, except per share amounts)

**Nine Months Ended September** Three Months Ended September 30, 30, 2019 2020 2019 2020 **REVENUES:** Rental and other property income \$ 12,897 \$ 17,306 41,416 73,306 Hotel income 1,525 7,734 10,153 27,087 2,912 4,175 7,810 12,955 Interest and other income 17,334 29,215 59,379 113,348 **EXPENSES:** 8,822 13,286 28,829 49,197 Rental and other property operating Asset management and other fees to related parties 2,387 2,699 7,408 10,496 Expense reimbursements to related parties—corporate 639 630 2,066 1,819 Expense reimbursements to related parties—lending segment 901 652 2,581 1,840 Interest 2,643 2,403 8,706 8,998 1,736 General and administrative 1,384 5,138 4,793 Transaction costs 340 600 Depreciation and amortization 5,273 5,180 15,728 21,995 Loss on early extinguishment of debt 281 281 29,982 69,000 Impairment of real estate 22,682 26,574 70,737 198,720 302 433,104 Gain on sale of real estate (LOSS) INCOME BEFORE (BENEFIT) PROVISION FOR INCOME **TAXES** (5,348)2,943 (11,358)347,732 (Benefit) provision for income taxes (18)87 (731)686 (5,330)2,856 (10,627)347,046 NET (LOSS) INCOME (8)165 Net loss (income) attributable to noncontrolling interests NET (LOSS) INCOME ATTRIBUTABLE TO THE COMPANY (5,323)2,848 (10,626)347,211 Redeemable preferred stock dividends declared or accumulated (4,267)(4,470)(13,613)(12,934)Redeemable preferred stock deemed dividends (87)(300)Redeemable preferred stock redemptions (1) (67)(8) NET (LOSS) INCOME ATTRIBUTABLE TO COMMON (9,678)(1,622)(24,606)\$ 334,269 \$ **STOCKHOLDERS** NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS PER SHARE: \$ (0.65)(0.11)(1.67)22.90 Basic \$ (0.65)(0.11)\$ (1.67)21.24 Diluted WEIGHTED AVERAGE SHARES OF COMMON STOCK **OUTSTANDING:** 14,805 14,598 14,729 14,598 Basic 14,805 14,599 14,729 15,825 Diluted

CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES
Earnings Per Share
(Unaudited and in thousands, except per share amounts)

Earnings per share ("EPS") for the year-to-date period may differ from the sum of quarterly EPS amounts due to the required method for computing EPS for the respective periods. In addition, EPS is calculated independently for each component and may not be additive due to rounding. The following table reconciles the numerator and denominator used in computing our basic and diluted per-share amounts for net income (loss) attributable to common stockholders for the three and nine months ended September 30, 2020 and 2019:

|                                                                          | Three     | Months En | ded Sept | ember 30, | Nine | Nine Months Ended September 30, |    |         |  |  |  |
|--------------------------------------------------------------------------|-----------|-----------|----------|-----------|------|---------------------------------|----|---------|--|--|--|
|                                                                          | 2020 2019 |           |          |           |      | 2020                            | :  | 2019    |  |  |  |
| Numerator:                                                               |           |           |          |           |      |                                 |    |         |  |  |  |
| Net (loss) income attributable to common stockholders                    | \$        | (9,678)   | \$       | (1,622)   | \$   | (24,606)                        | \$ | 334,269 |  |  |  |
| Redeemable preferred stock dividends declared on dilutive shares (a)     |           |           |          |           |      | (1)                             |    | 1,917   |  |  |  |
| Diluted net (loss) income attributable to common stockholders            | \$        | (9,678)   | \$       | (1,622)   | \$   | (24,607)                        | \$ | 336,186 |  |  |  |
| Denominator:                                                             |           |           |          |           |      |                                 |    |         |  |  |  |
| Basic weighted average shares of Common Stock outstanding                |           | 14,805    |          | 14,598    |      | 14,729                          |    | 14,598  |  |  |  |
| Effect of dilutive securities—contingently issuable shares (a)           |           |           |          | 1         |      |                                 |    | 1,227   |  |  |  |
| Diluted weighted average shares and common stock equivalents outstanding |           | 14,805    |          | 14,599    |      | 14,729                          |    | 15,825  |  |  |  |
| Net (loss) income attributable to common stockholders per                |           |           |          |           |      |                                 |    |         |  |  |  |
| share:                                                                   |           |           |          |           |      |                                 |    |         |  |  |  |
| Basic                                                                    | \$        | (0.65)    | \$       | (0.11)    | \$   | (1.67)                          | \$ | 22.90   |  |  |  |
| Diluted                                                                  | \$        | (0.65)    | \$       | (0.11)    | \$   | (1.67)                          | \$ | 21.24   |  |  |  |

<sup>(</sup>a) For the three and nine months ended September 30, 2020 and 2019, the effect of certain shares of redeemable preferred stock were excluded from the computation of diluted net income (loss) attributable to common stockholders and the diluted weighted average shares and common stock equivalents outstanding as such inclusion would be anti-dilutive.

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Funds from Operations (Unaudited and in thousands, except per share amounts)

We believe that FFO is a widely recognized and appropriate measure of the performance of a REIT and that it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO represents net income (loss) attributable to common stockholders, computed in accordance with GAAP, which reflects the deduction of redeemable preferred stock dividends declared or accumulated, redeemable preferred stock deemed dividends, and redeemable preferred stock redemptions, excluding gain (or loss) from sales of real estate, impairment of real estate, and real estate depreciation and amortization. We calculate FFO in accordance with the standards established by the NAREIT.

Like any metric, FFO should not be used as the only measure of our performance because it excludes depreciation and amortization and captures neither the changes in the value of our real estate properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our operating results. Other REITs may not calculate FFO in accordance with the standards established by the NAREIT; accordingly, our FFO may not be comparable to the FFOs of other REITs. Therefore, FFO should be considered only as a supplement to net income (loss) as a measure of our performance and should not be used as a supplement to or substitute measure for cash flows from operating activities computed in accordance with GAAP. FFO should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends. FFO per share for the year-to-date period may differ from the sum of quarterly FFO per share amounts due to the required method for computing per share amounts for the respective periods. In addition, FFO per share is calculated independently for each component and may not be additive due to rounding. The following table sets forth a reconciliation of net income (loss) attributable to common stockholders for the three and nine months ended September 30, 2020 and 2019:

|                                                                          | September 30, |         |    |         |    | Nine Mon<br>Septen |    |           |
|--------------------------------------------------------------------------|---------------|---------|----|---------|----|--------------------|----|-----------|
|                                                                          |               | 2020    |    | 2019    |    | 2020               |    | 2019      |
| Numerator:                                                               |               |         |    |         |    |                    |    |           |
| Net (loss) income attributable to common stockholders (a)                | \$            | (9,678) | \$ | (1,622) | \$ | (24,606)           | \$ | 334,269   |
| Depreciation and amortization                                            |               | 5,273   |    | 5,180   |    | 15,728             |    | 21,995    |
| Impairment of real estate                                                |               | _       |    | _       |    | _                  |    | 69,000    |
| Gain on sale of depreciable assets                                       |               |         |    | (302)   |    |                    | _  | (433,104) |
| FFO attributable to common stockholders (a)                              | \$            | (4,405) | \$ | 3,256   | \$ | (8,878)            | \$ | (7,840)   |
| Redeemable preferred stock dividends declared on dilutive shares (b)     |               |         |    |         |    | (1)                |    | (1)       |
| Diluted FFO attributable to common stockholders                          | \$            | (4,405) | \$ | 3,256   | \$ | (8,879)            | \$ | (7,841)   |
| Denominator:                                                             |               |         |    |         |    |                    |    |           |
| Basic weighted average shares of Common Stock outstanding                |               | 14,805  |    | 14,598  |    | 14,729             |    | 14,598    |
| Effect of dilutive securities—contingently issuable shares (b)           |               |         |    | 1       |    |                    |    | 11        |
| Diluted weighted average shares and common stock equivalents outstanding |               | 14,805  |    | 14,599  |    | 14,729             | _  | 14,599    |

### FFO attributable to common stockholders per share:

| Basic   | \$<br>(0.30) | \$<br>0.22 | \$<br>(0.60) | \$<br>(0.54) |
|---------|--------------|------------|--------------|--------------|
| Diluted | \$<br>(0.30) | \$<br>0.22 | \$<br>(0.60) | \$<br>(0.54) |

<sup>(</sup>a) In connection with entering into an amendment to our existing revolving credit facility in September 2020, we recognized a \$281,000 loss on early extinguishment of debt related to the write off of certain unamortized loan costs resulting from such debt modification. In connection with the sale of certain properties during the nine months ended September 30, 2019, we recognized a \$29,982,000 loss on early extinguishment of debt related to the legal defeasance and prepayment of mortgage loans collateralized by such properties. Such losses on early extinguishment of debt are included in, and have the effect of reducing, net income attributable to common stockholders and FFO attributable to common stockholders, because loss on early extinguishment of debt is not an adjustment prescribed by NAREIT.

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Core Funds from Operations (Unaudited and in thousands, except per share amounts)

In addition to calculating FFO in accordance with the standards established by NAREIT, we also calculate a supplemental FFO metric we call core FFO attributable to common stockholders. Core FFO attributable to common stockholders represents FFO attributable to common stockholders, computed in accordance with NAREIT's standards, excluding loss (or gain) on early extinguishment of debt, redeemable preferred stock deemed dividends, redeemable preferred stock redemptions, gain (or loss) on termination of interest rate swaps, and transaction costs. We believe that core FFO is a useful metric for securities analysts, investors and other interested parties in the evaluation of our Company as it excludes from FFO the effect of certain amounts that we believe are non-recurring, are non-operating in nature as they relate to the manner in which we finance our operations, or transactions outside of the ordinary course of business.

Like any metric, core FFO should not be used as the only measure of our performance because, in addition to excluding those items prescribed by NAREIT when calculating FFO, it excludes amounts incurred in connection with non-recurring special projects, prepaying or defeasing our debt, repurchasing our preferred stock, and adjusting the carrying value of our preferred stock classified in temporary equity to its redemption value, all of which have real economic effect and could materially impact our operating results. Other REITs may not calculate core FFO in the same manner as we do, or at all; accordingly, our core FFO may not be comparable to the core FFOs of other REITs. Therefore, core FFO should be considered only as a supplement to net income (loss) as a measure of our performance and should not be used as a supplement to or substitute measure for cash flows from operating activities computed in accordance with GAAP. Core FFO should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends. Core FFO per share for the year-to-date period may differ from the sum of quarterly core FFO per share amounts due to the required method for computing per share amounts for the respective periods. In addition, core FFO per share is calculated independently for each component and may not be additive due to rounding. The following table sets forth a reconciliation of net income (loss) attributable to common stockholders to core FFO attributable to common stockholders for the three and nine months ended September 30, 2020 and 2019:

**Three Months Ended** 

Nine Months Ended

|                                                                          | <br>Septen    |      |         | September 30, |          |      |           |
|--------------------------------------------------------------------------|---------------|------|---------|---------------|----------|------|-----------|
|                                                                          | <br>2020      | 2019 | 2020    |               |          | 2019 |           |
| Numerator:                                                               |               |      |         |               |          |      |           |
| Net (loss) income attributable to common stockholders                    | \$<br>(9,678) | \$   | (1,622) | \$            | (24,606) | \$   | 334,269   |
| Depreciation and amortization                                            | 5,273         |      | 5,180   |               | 15,728   |      | 21,995    |
| Impairment of real estate                                                | _             |      | _       |               | _        |      | 69,000    |
| Gain on sale of depreciable assets                                       | <br>          |      | (302)   |               |          |      | (433,104) |
| FFO attributable to common stockholders                                  | \$<br>(4,405) | \$   | 3,256   | \$            | (8,878)  | \$   | (7,840)   |
| Loss on early extinguishment of debt                                     | 281           |      | _       |               | 281      |      | 29,982    |
| Redeemable preferred stock redemptions                                   | 1             |      | _       |               | 67       |      | 8         |
| Redeemable preferred stock deemed dividends                              | 87            |      | _       |               | 300      |      | _         |
| (Gain) loss on termination of interest rate swaps                        | _             |      | _       |               | _        |      | (1,486)   |
| Transaction costs                                                        | <br>          |      | 340     |               |          | _    | 600       |
| Core FFO attributable to common stockholders                             | \$<br>(4,036) | \$   | 3,596   | \$            | (8,230)  | \$   | 21,264    |
| Redeemable preferred stock dividends declared on dilutive shares (a)     | <br>          |      |         |               | (1)      | _    | 1,915     |
| Dilutive Core FFO attributable to common stockholders                    | \$<br>(4,036) | \$   | 3,596   | \$            | (8,231)  | \$   | 23,179    |
| Denominator:                                                             |               |      |         |               |          |      |           |
| Basic weighted average shares of common stock outstanding                | 14,805        |      | 14,598  |               | 14,729   |      | 14,598    |
| Effect of dilutive securities-contingently issuable shares (a)           | <br>          |      | 1       |               |          | _    | 2,030     |
| Diluted weighted average shares and common stock equivalents outstanding | <br>14,805    |      | 14,599  |               | 14,729   |      | 16,628    |
| Core FFO attributable to common stockholders per share:                  |               |      |         |               |          |      |           |
| Basic                                                                    | \$<br>(0.27)  | \$   | 0.25    | \$            | (0.56)   | \$   | 1.46      |
| Diluted                                                                  | \$<br>(0.27)  | \$   | 0.25    | \$            | (0.56)   | \$   | 1.39      |

<sup>(</sup>b) For the three and nine months ended September 30, 2020 and 2019, the effect of certain shares of redeemable preferred stock were excluded from the computation of diluted FFO attributable to common stockholders and the diluted weighted average shares and common stock equivalents outstanding as such inclusion would be anti-dilutive.

(a) For the three and nine months ended September 30, 2020 and 2019, the effect of certain shares of redeemable preferred stock were excluded from the computation of diluted core FFO attributable to common stockholders and the diluted weighted average shares and common stock equivalents outstanding as such inclusion would be anti-dilutive.

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Reconciliation of Net Operating Income (Unaudited and in thousands)

We internally evaluate the operating performance and financial results of our real estate segments based on segment NOI, which is defined as rental and other property income and expense reimbursements less property related expenses and excludes non-property income and expenses, interest expense, depreciation and amortization, corporate related general and administrative expenses, gain (loss) on sale of real estate, gain (loss) on early extinguishment of debt, impairment of real estate, transaction costs, and benefit (provision) for income taxes. For our lending segment, we define segment NOI as interest income net of interest expense and general overhead expenses. We also evaluate the operating performance and financial results of our operating segments using cash basis NOI excluding lease termination income, or "cash NOI excluding lease termination income as segment NOI adjusted to exclude the effect of the straight lining of rents, acquired above/below market lease amortization, cash lease termination income, and other adjustments required by GAAP. For our lending segment, there is no distinction between cash NOI excluding lease termination income and segment NOI.

Segment NOI and cash NOI excluding lease termination income are not measures of operating results or cash flows from operating activities as measured by GAAP and should not be considered alternatives to income from continuing operations, or to cash flows as a measure of liquidity, or as an indication of our performance or of our ability to pay dividends. Companies may not calculate segment NOI or cash NOI excluding lease termination income in the same manner. We consider segment NOI and cash NOI excluding lease termination income to be useful performance measures to investors and management because, when compared across periods, they reflect the revenues and expenses directly associated with owning and operating our properties and the impact to operations from trends in occupancy rates, rental rates and operating costs, providing a perspective not immediately apparent from income from continuing operations. Additionally, we believe that cash NOI excluding lease termination income is helpful to investors because it eliminates straight line rent and other non-cash adjustments to revenue and expenses.

Below is a reconciliation of cash NOI excluding lease termination income to segment NOI and net income (loss) attributable to the Company for the three months ended September 30, 2020 and 2019.

|                                                                                                       | Three Months Ended September 30, 2020 |              |    |                 |     |              |     |         |      |         |                 |
|-------------------------------------------------------------------------------------------------------|---------------------------------------|--------------|----|-----------------|-----|--------------|-----|---------|------|---------|-----------------|
|                                                                                                       | Sa                                    |              |    | Same-<br>Office | Tot | al Office    |     | Hotel   | Lenc | ling    | Total           |
| Cash net operating income (loss) excluding lease termination income \$  Cash lease termination income |                                       | 7,201<br>706 | \$ | (8)             | \$  | 7,193<br>706 | \$  | (1,068) | \$   | 269<br> | \$ 6,394<br>706 |
| Cash net operating income (loss)                                                                      |                                       | 7,907        |    | (8)             |     | 7,899        |     | (1,068) |      | 269     | 7,100           |
| Deferred rent and amortization of intangible assets, liabilities, and lease inducements               |                                       | (431)        |    | _               |     | (431)        |     | (1)     |      | _       | (432)           |
| Straight line lease termination income                                                                |                                       | (26)         |    |                 |     | (26)         | - — |         |      |         | (26)            |
| Segment net operating income (loss) Interest and other income                                         |                                       | 7,450        |    | (8)             |     | 7,442        |     | (1,069) |      | 269     | 6,642<br>62     |
| Asset management and other fees to related parties                                                    |                                       |              |    |                 |     |              |     |         |      |         | (2,387)         |
| Expense reimbursements to related parties —corporate                                                  |                                       |              |    |                 |     |              |     |         |      |         | (639)           |
| Interest expense                                                                                      |                                       |              |    |                 |     |              |     |         |      |         | (2,473)         |
| General and administrative                                                                            |                                       |              |    |                 |     |              |     |         |      |         | (999)           |
| Depreciation and amortization                                                                         |                                       |              |    |                 |     |              |     |         |      |         | (5,273)         |
| Loss on early extinguishment of debt                                                                  |                                       |              |    |                 |     |              |     |         |      |         | (281)           |
| Loss before benefit for income taxes                                                                  |                                       |              |    |                 |     |              |     |         |      |         | (5,348)         |
| Benefit for income taxes                                                                              |                                       |              |    |                 |     |              |     |         |      |         | 18_             |
| Net loss                                                                                              |                                       |              |    |                 |     |              |     |         |      |         | (5,330)         |
| Net loss attributable to noncontrolling interests                                                     |                                       |              |    |                 |     |              |     |         |      |         | 7               |
| Net loss attributable to the Company                                                                  |                                       |              |    |                 |     |              |     |         |      |         | \$ (5,323)      |

# CIM COMMERCIAL TRUST CORPORATION AND SUBSIDIARIES Reconciliation of Net Operating Income (Continued) (Unaudited and in thousands)

| Three Months Ended September 30, 2019 |              |              |       |         |       |  |  |  |  |  |  |  |  |
|---------------------------------------|--------------|--------------|-------|---------|-------|--|--|--|--|--|--|--|--|
| Same-Store<br>Office                  | Non-Same-    | Total Office | Uetal | Londina | Total |  |  |  |  |  |  |  |  |
| Office                                | Store Office | iotai Office | Hotel | Lending | Total |  |  |  |  |  |  |  |  |

| Cash net operating income excluding lease termination income | \$<br>7,399 | \$<br>1,221 | \$<br>8,620 | \$ 2, | 398 | \$<br>889 | \$ | 11,907  |
|--------------------------------------------------------------|-------------|-------------|-------------|-------|-----|-----------|----|---------|
| Cash lease termination income                                |             |             |             |       |     |           | _  |         |
| Cash net operating income                                    | 7,399       | 1,221       | 8,620       | 2,    | 398 | 889       |    | 11,907  |
| Deferred rent and amortization of intangible assets,         |             |             |             |       |     |           |    |         |
| liabilities, and lease inducements                           | 1,197       | (178)       | 1,019       |       | 1   | _         |    | 1,020   |
| Straight line lease termination income                       |             | <br>        | <br>        |       |     | <br>      | _  |         |
| Segment net operating income                                 | 8,596       | 1,043       | 9,639       | 2,    | 399 | 889       |    | 12,927  |
| Interest and other income                                    |             |             |             |       |     |           |    | 1,408   |
| Asset management and other fees to related parties           |             |             |             |       |     |           |    | (2,699) |
| Expense reimbursements to related parties—corporate          |             |             |             |       |     |           |    | (630)   |
| Interest expense                                             |             |             |             |       |     |           |    | (2,038) |
| General and administrative                                   |             |             |             |       |     |           |    | (807)   |
| Transaction costs                                            |             |             |             |       |     |           |    | (340)   |
| Depreciation and amortization                                |             |             |             |       |     |           |    | (5,180) |
| Loss on early extinguishment of debt                         |             |             |             |       |     |           |    | _       |
| Impairment of real estate                                    |             |             |             |       |     |           |    | _       |
| Gain on sale of real estate                                  |             |             |             |       |     |           |    | 302     |
| Income before provision for income taxes                     |             |             |             |       |     |           |    | 2,943   |
| Provision for income taxes                                   |             |             |             |       |     |           |    | (87)    |
| Net income                                                   |             |             |             |       |     |           |    | 2,856   |
| Net income attributable to noncontrolling interests          |             |             |             |       |     |           |    | (8)     |
| Net income attributable to the Company                       |             |             |             |       |     |           | \$ | 2,848   |

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