# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 8, 2012

**Commission File Number 1-13610** 

## PMC COMMERCIAL TRUST

(Exact name of registrant as specified in its charter)

**TEXAS** 

(State or other jurisdiction of incorporation or organization)

75-6446078 (I.R.S. Employer Identification No.)

17950 Preston Road, Suite 600, Dallas, TX 75252

(Address of principal executive offices)

(972) 349-3200 (Registrant's telephone number)

Former name, former address and former fiscal year, if changed since last report:  $\ensuremath{\mathsf{NONE}}$ 

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On August 8, 2012, PMC Commercial Trust issued a press release describing, among other things, its results of operations for the three and six months ended June 30, 2012. A copy of the press release is attached as Exhibit 99.1 to this report. This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01. Financial Statements and Exhibits.

Exhibits:

99.1 Press Release dated August 8, 2012.

## **SIGNATURE**

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 9, 2012

## PMC COMMERCIAL TRUST

By: /s/ Barry N. Berlin

Barry N. Berlin, Chief Financial Officer

#### FOR IMMEDIATE PRESS RELEASE

FOR: PMC Commercial Trust 17950 Preston Road, Suite 600 Dallas. TX 75252 CONTACT: Investor Relations

972-349-3235 www.pmctrust.com

## PMC Commercial Trust Announces Second Quarter and Year-to-Date Financial Results

PMC Commercial Trust NYSE MKT (Symbol PCC) www.pmctrust.com

Dallas, TX August 8, 2012

PMC Commercial Trust (NYSE MKT: PCC) announced second quarter and year-to-date financial results today.

#### Compared to Second Quarter 2011

We recorded a loss from continuing operations for the second quarter of 2012 of \$93,000 ((\$0.01) per share) compared to income from continuing operations of \$1,235,000 (\$0.12 per share) during the second quarter of 2011. Net income (loss) decreased to a loss of \$415,000 ((\$0.04) per share), during the second quarter of 2012 compared to income of \$1,339,000, or \$0.13 per share, for the second quarter of 2011. The primary reason for the decrease in income (loss) from continuing operations and net income (loss) were costs of \$1,352,000 related to the evaluation of strategic alternatives. Income from continuing operations and net income were \$1,259,000 and \$937,000, respectively, during the second quarter of 2012 before the impact of these strategic alternative costs.

The reduction in net income was also due to recognition of previously deferred gains of \$683,000 during the second quarter of 2011 included in discontinued operations. Primarily as a result of these gains, we had \$104,000 in income from discontinued operations during the second quarter of 2011 compared to a loss of \$322,000 during the second quarter of 2012.

Our 2012 year-to-date income (loss) from continuing operations decreased to a loss of \$99,000 ((\$0.01) per share) from income of \$2,359,000 (\$0.22 per share) during the six months ended June 30, 2011. Our 2012 year-to-date net income (loss) decreased to a loss of \$570,000 ((\$0.05) per share) from net income of \$2,255,000 (\$0.21 per share) during the six months ended June 30, 2011. The primary reasons for the reductions in net income were the costs related to the evaluation of strategic alternatives of \$2,202,000 and the deferred gain recognition of \$685,000 during the six months ended June 30, 2011.

#### **Management Remarks**

Jan F. Salit, Chief Operating Officer, stated, "Our core operations continue to remain strong despite the continued low interest rate environment and the uncertain economy. Our comparative net income before strategic alternative expenses and the impact of the 2011 deferred gain recognition (included in discontinued operations) increased from net income of \$1,570,000 during the first half of 2011 to net income of \$1,632,000 during the first half of 2012. While the special committee of our Board of Trust Managers continues its review of strategic alternatives we continue to execute our current business strategy of increasing loan origination volume primarily through our SBA regulated subsidiaries.

"We have achieved positive results from our marketing initiatives and increased our loans funded by a significant amount to \$26.6 million in fundings during the first half of 2012 compared to \$14.0 million during the same period in 2011. We are anticipating loan fundings in 2012 to be greater than \$50 million compared to \$38.4 million in 2011."

"Another important aspect of our business is selling the government guaranteed portion of our loans originated under the SBA's flagship "7(a)" loan program. Since we sometimes maintain servicing spreads greater than the minimum required amount, cash premiums we receive from those legal loan sales are deferred for accounting purposes. At June 30, 2012 we had a total of \$3.1 million of remaining deferred cash premiums included in liabilities compared to \$2.4 million at December 31, 2011. For tax purposes, all legal sales are treated as sales and we generated book tax timing differences of additional tax affected gain recognition of approximately \$600,000 and \$500,000 during the first half of 2012 and first half of 2011, respectively."

#### **Interest Rate Sensitivity**

- Approximately 52% and 29% of our retained loans at June 30, 2012 were based on LIBOR and the prime rate, respectively.
- Variable rates have remained stable.

#### Financial Position

- Our total assets increased to \$254.9 million at June 30, 2012 compared to \$251.2 million at December 31, 2011 and \$252.8 million at June 30, 2011.
- Our retained loan portfolio increased to \$245.1 million at June 30, 2012 compared to \$236.1 million at December 31, 2011 and \$234.1 million as of June 30, 2011.
- Our serviced loan portfolio increased to \$306.3 million at June 30, 2012 compared to \$297.5 million at December 31, 2011 and \$287.5 at June 30, 2011
- Loan loss reserves decreased from \$1.8 million at December 31, 2011 to \$1.6 million at June 30, 2012. The decrease is due primarily to the write-off of a limited service hospitality loan on which the collateral was foreclosed during May 2012.

## Portfolio Information

- During the six months ended June 30, 2012, our aggregate loans funded were \$26.6 million compared to \$14.0 million during the six months ended June 30, 2011, an increase of 90%.
- During the six months ended June 30, 2012, we funded \$18.1 million of SBA 7(a) loans compared to \$12.9 million during the six months ended June 30, 2011.
- Our pipeline of outstanding loan commitments was \$22.3 million at June 30, 2012 compared to \$14.3 million at December 31, 2011.
- We anticipate our 2012 fundings to be between \$50 million and \$60 million.

## Liquidity

• Our unsecured revolving credit facility matures June 30, 2014. The interest rate is prime less 50 basis points or the 30-day LIBOR plus 2%, at our option. The total amount available under the facility is \$35 million. The revolving credit facility will automatically increase to \$40 million on January 1, 2013 provided there is no event of default on that date and the non-performing loan ratio, as defined, is not more than 20% on that date. During June 2012, we amended our revolving credit facility to reduce the minimum beneficiaries' equity covenant from \$142.0 million to \$139.5 million from June 15 to June 30, 2012; \$137.0 million from July 1 to September 30, 2012; \$134.5 million from October 1 to December 31, 2012 and \$132.0 million from January 1, 2013 and thereafter.

## Dividends

- Regular quarterly dividends on our common shares of \$0.16 per share were declared in March and paid in April. Regular quarterly dividends on our common shares of \$0.16 per share were declared in June and paid in July.
- Since our inception in 1993, we have paid \$181.2 million in dividends or \$24.12 per common share.

## **Financial Position Information**

|                             | June 30,<br>2012 | March 31,<br>2012                            | Dec. 31,<br>2011 | Sept. 30,<br>2011 | June 30,<br>2011 |
|-----------------------------|------------------|--|------------------|-------------------|------------------|
|                             |                  | (In thousands, except per share information) |                  |                   |                  |
| Loans receivable, net       | \$243,759        | \$235,744                                    | \$234,427        | \$235,426         | \$232,292        |
| Total assets                | \$254,853        | \$247,298                                    | \$251,247        | \$260,826         | \$252,801        |
| Debt                        | \$101,470        | \$ 93,799                                    | \$ 95,861        | \$104,028         | \$ 95,510        |
| Total beneficiaries' equity | \$142,879        | \$144,982                                    | \$146,836        | \$147,830         | \$148,752        |
| Total equity                | \$143,779        | \$145,882                                    | \$147,736        | \$148,730         | \$149,652        |
| Shares outstanding          | 10,590           | 10,585                                       | 10,575           | 10,575            | 10,575           |
| Net asset value per share   | \$ 13.58         | \$ 13.78                                     | \$ 13.97         | \$ 14.06          | \$ 14.15         |

# PMC Commercial Trust and Subsidiaries

## Comparative Results of Operations

|   |    | Six Months Ended June 30,                            |           |             |  |
|---|----|--|-----------|-------------|--|
|   | _  | 2012   | 2011      | Inc (Dec) % |  |
| Income.   |    | (Dollars in thousands, except per share information) |           |             |  |
| Income:   | ¢. | 6.021  | ф. С.7F.C | 10/         |  |
| Interest income   | \$ | -,   | \$ 6,756  | 1%          |  |
| Premium income  |    | 391  | 559       | (30%)       |  |
| Other income  |    | 529  | 588       | (10%)       |  |
| Total revenues  | _  | 7,751  | 7,903     | (2%)        |  |
| Expenses:   |    |  |           |             |  |
| Interest  |    | 1,759  | 1,930     | (9%)        |  |
| Salaries and related benefits   |    | 2,259  | 2,216     | 2%          |  |
| General and administrative  |    | 998  | 1,048     | (5%)        |  |
| Strategic alternatives  |    | 2,202  | _         | NM          |  |
| Provision for loan losses, net  |    | 593  | 379       | 56%         |  |
| Total expenses  |    | 7,811  | 5,573     | 40%         |  |
| Income (loss) before income tax benefit (provision) and discontinued operations |    | (60)   | 2,330     | (103%)      |  |
| Income tax benefit (provision)  |    | (39)   | 29        | (234%)      |  |
| Income (loss) from continuing operations  |    | (99)   | 2,359     | (104%)      |  |
| Discontinued operations   |    | (471)  | (104)     | 353%        |  |
| Net income (loss)   | \$ | (570)  | \$ 2,255  | (125%)      |  |
| Basic weighted average shares outstanding                                       | =  | 10,581   | 10,566    | <del></del> |  |
| Basic and diluted earnings (loss) per share:                                    |    |  |           |             |  |
| Income (loss) from continuing operations  | \$ | (0.01)   | \$ 0.22   |             |  |
| Discontinued operations   |    | (0.04)   | (0.01)    |             |  |
| Net income (loss)   | \$ |  | \$ 0.21   |             |  |

## **Quarterly Operating Results**

|   | Three Months Ended |                   |                 |                   |                  |
|---|--------------------|-------------------|-----------------|-------------------|------------------|
|   | June 30,<br>2012   | March 31,<br>2012 | Dec 31,<br>2011 | Sept. 30,<br>2011 | June 30,<br>2011 |
|   |                    |                   | In thousands)   | -011              |                  |
| Revenues:   |                    |                   |                 |                   |                  |
| Interest income   | \$3,433            | \$ 3,398          | \$3,473         | \$3,342           | \$3,389          |
| Premium income  | 278                | 113               | 649             | 242               | 128              |
| Other income  | 253                | 276               | 242             | 225               | 330              |
| Total revenues  | 3,964              | 3,787             | 4,364           | 3,809             | 3,847            |
| Expenses:   | ·                  |                   |                 |                   |                  |
| Interest  | 876                | 883               | 822             | 941               | 957              |
| Salaries and related benefits   | 1,115              | 1,144             | 1,066           | 1,047             | 1,099            |
| General and administrative  | 538                | 460               | 408             | 554               | 544              |
| Strategic alternatives  | 1,352              | 850               | 717             | 61                | _                |
| Provision for (reduction of) loan losses  | 118                | 475               | 98              | (17)              | 66               |
| Total expenses  | 3,999              | 3,812             | 3,111           | 2,586             | 2,666            |
| Income (loss) before income tax benefit (provision) and discontinued operations | (35)               | (25)              | 1,253           | 1,223             | 1,181            |
| Income tax benefit (provision)  | (58)               | 19                | (152)           | 9                 | 54               |
| Income (loss) from continuing operations  | (93)               | (6)               | 1,101           | 1,232             | 1,235            |
| Discontinued operations   | (322)              | (149)             | (442)           | (499)             | 104              |
| Net income (loss)   | \$ (415)           | \$ (155)          | \$ 659          | \$ 733            | \$1,339          |

## Taxable Income

## REIT Taxable Income:

REIT taxable income is presented to assist investors in analyzing our performance and is a measure that is presented quarterly in our consolidated financial statements and is one of the factors utilized by our Board of Trust Managers in determining the level of dividends to be paid to our shareholders.

The following reconciles net income (loss) to REIT taxable income:

|   |          | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |  |
|---|----------|--------------------------------|----------|------------------------------|--|
|   | 2012     | 2011                           | 2012     | 2011                         |  |
|   |          | (In thou                       | ısands)  |                              |  |
| Net income (loss)   | \$ (415) | \$ 1,339                       | \$ (570) | \$ 2,255                     |  |
| Gains related to real estate                                  | _        | (683)                          | _        | (235)                        |  |
| Strategic alternatives  | 1,352    | _                              | 2,202    | _                            |  |
| Impairment losses   | 167      | 209                            | 167      | 209                          |  |
| Amortization and accretion                                    | (12)     | (17)                           | (169)    | (33)                         |  |
| Loan valuation  | (494)    | (41)                           | (89)     | 147                          |  |
| Other, net  | 78       | 4                              | 160      | 34                           |  |
| Subtotal  | 676      | 811                            | 1,701    | 2,377                        |  |
| Less: taxable REIT subsidiaries net loss (income), net of tax | (89)     | 128                            | (30)     | 100                          |  |
| REIT taxable income   | \$ 587   | \$ 939                         | \$ 1,671 | \$ 2,477                     |  |
| Distributions declared  | \$ 1,694 | \$ 1,692                       | \$ 3,388 | \$ 3,383                     |  |
| Weighted average common shares outstanding                    | 10,586   | 10,570                         | 10,581   | 10,566                       |  |

Combined Taxable Income:

Primarily as a result of the timing differences for gain recognition on secondary market loan sales, our combined REIT taxable income and TRS's taxable income (net of income tax expense) is materially different than our net income (loss). The following table reconciles our net income (loss) to our Adjusted Taxable Income (Loss), Net of Current Tax Expense:

|  | Six Mon  | Six Months Ended June 30, 2012   |        |  |  |
|--|----------|----------------------------------|--------|--|--|
|  | Combined | REIT                             | TRS's  |  |  |
|  | (In thou | (In thousands, except footnotes) |        |  |  |
| Net income (loss)  | \$ (570) | \$ (600)                         | \$ 30  |  |  |
| Book vs. tax timing differences                            | 2,704    | 2,271                            | 433(1) |  |  |
| Taxable income   | 2,134    | 1,671                            | 463    |  |  |
| Special item (2)   | (2,202)  | (2,202)                          |        |  |  |
| Taxable Income (Loss), adjusted for special item           | (68)     | (531)                            | 463    |  |  |
| Current income tax expense                                 | (158)    |                                  | (158)  |  |  |
| Adjusted Taxable Income (Loss), Net of Current Tax Expense | \$ (226) | \$ (531)                         | \$ 305 |  |  |
|  |          |                                  |        |  |  |

|   | Six Mo   | Six Months Ended June 30, 2011   |         |  |  |
|---|----------|----------------------------------|---------|--|--|
|   | Combined | REIT                             | TRS's   |  |  |
|   | (In tho  | (In thousands, except footnotes) |         |  |  |
| Net income  | \$ 2,255 | \$ 2,355                         | \$(100) |  |  |
| Book vs. tax timing differences                     | 815      | 122                              | 693(1)  |  |  |
| Taxable income                                      | 3,070    | 2,477                            | 593     |  |  |
| Special item (3)                                    | (448)    | (448)                            |         |  |  |
| Taxable Income, adjusted for special item           | 2,622    | 2,029                            | 593     |  |  |
| Current income tax expense                          | (202)    |                                  | (202)   |  |  |
| Adjusted Taxable Income, Net of Current Tax Expense | \$ 2,420 | \$ 2,029                         | \$ 391  |  |  |

Includes \$775,000 and \$690,000 of timing differences during the six months ended June 30, 2012 and 2011, respectively, related primarily to secondary market loan sales.

Adjusted Taxable Income (Loss), Net of Current Tax Expense is defined as reported net income (loss), adjusted for book versus tax timing differences and special items. Special items may include, but are not limited to, unusual and infrequent non-operating items. We use Adjusted Taxable Income (Loss), Net of Current Tax Expense to measure and evaluate our operations. We believe that the results provide a useful analysis of ongoing operating trends.

## Forward Looking Statements

Certain matters discussed in this press release are "forward-looking statements" intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements can generally be identified as such because the context of the statement will include words such as the Company "expects," "anticipates" or words of similar import. Similarly, statements that describe the Company's future plans, objectives or goals are also forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties, including the financial performance of the Company, real estate conditions and market valuations of its shares, which could cause actual results to differ materially from those currently anticipated. The Company's ability to meet targeted financial and operating results, including loan originations, operating income, net income and earnings per share depends on a variety of economic, competitive, and governmental factors, including changes in real estate market conditions, changes in interest rates and the Company's ability to access capital under its credit facility or otherwise, many of which are beyond the Company's control and which are described in the Company's filings with the Securities and Exchange Commission. Although the Company believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be attained. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements. The forward-looking statements made herein are only made as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect any changes in expectations, subsequent events or circumstances.

<sup>(2)</sup> Timing difference related to currently non-deductible expenses related to strategic alternatives.

<sup>(3)</sup> Recognition of deferred gain for tax purposes on the property previously owned by our off-balance sheet variable interest entity.